

WMS: Did You Know?

From Professor Merlot



How did The Wine Management System evolve?

Little known facts you didn't know about the birth, growth and the brains behind The Wine Management System.

Did you know:

- WMS was started in 1994 in Fort Langley in the wine shop of Fred's Bottle 'n Glass.
- An inquisitive friend asked the owner Fred Jackson, why he was running his business with paper and pen when computers were so prevalent?
- His reply was, "There was no such program available for the On-Premise business". This led to Terry Craig and Fred Jackson's introduction to "let's make something!"
- The original WMS took 7 months to build and was officially launched in March 1995.
- The development of WMS took over 9000 hours.
- The cost of the first version, 1.00.01, of WMS was \$700. A Laptop at that time was \$5,000.
- The current version of WMS is now 4.73.01 and is the four thousandth + edition.
- This current version costs \$2,000. The cost of a laptop today is about \$1,200.
- Do you know anything else that has increased in functional value that has maintained the same price since 1999?
- WMS has been installed in 4 different countries:
 - Canada – Alberta, British Columbia, New Brunswick, Ontario, Yukon Territories
 - England - Windsor
 - Australia - South
 - United States – California, Colorado, Florida, Texas, Michigan, North Carolina, Washington
- WMS has participated in Trade Shows at:
 - Montreal
 - New Orleans
 - Portland
 - San Francisco
 - Vancouver/Richmond



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- The original version of WMS contained a:
 1. Point of sale form using a simple navigation system
 2. Simple method to track the tasks for the wines.
 3. 8 basic reports.
- The current version of WMS handles every facet of the On-Premise business including:
 1. Customer tracking history
 2. Production system for tracking wines and beer
 3. Accounting extracts
 4. Customer access to their wine history on the Web
 5. Multiple rewards systems
 6. Mailing options to customers
 7. 3 methods of finding a customer
 8. Gift Certificate management
 9. Inventory tracking
 10. Limited Edition tracking
 11. Purchase Order system
 12. 4 methods to track production items.
 13. Tax reports
 14. Printing options for receipts
- The average number of enhancement requests per year has been 30:
 - 360 changes initiated by users of WMS over the past 12 years.
 - The update fee for these annual updates has been the same, \$50, from 1996 to 2007.
- The current WMS installation 700 Mb CD contains:
 - 7 Installation manuals
 - 8 instructional sheets
 - 12 training videos
 - Adobe Reader 6
 - Patches and Updates for Windows 98
 - Release Notes for all of the updates since 1998.
 - WinZip compression tool
 - And has only 100 Mb left on that CD
- WMS is the “passionate mistress” of Terry Craig.

